15 Good Reasons YOU Should Be A Member

South Florida Chapter Associated General Contractors
4608 North Hiatus Road
Sunrise, Florida 33351
(954) 693-9322
Reason 1. **HONOR**

“Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere.”

_Theodore Roosevelt, U.S. President and Medal of Honor Recipient_

This nation and this industry have provided you with much... opportunity and prosperity never witnessed in the history of mankind... it did not happen by accident. It took many who came before you, to make this the greatest industry in the greatest nation in history. You have a moral responsibility to support the principles that have made us what we are. If you believe in our abiding principles of SKILL, INTEGRITY and RESPONSIBILITY, you need to join with many others to promote these principles.

Reason 2. **HISTORY**

“TRAILBLAZING”

Construction’s history is one of getting...

From “Journal of the Century” by the South Florida Business Journal

**BUILD WITH THE BEST”**

_Miami, 1925. Contractors build the Venetian Causeway_

_In The Beginning_

The year was 1918 and by request from the President of the United States, Woodrow Wilson, the first link in a chain of events that ultimately resulted in the organization of the AGC of America had an auspicious beginning. The U.S. was at war with Germany, and construction was an essential war industry in the building of housing and training centers. With exception of the Panama Canal, this was the biggest job American builders had ever been called upon to perform. In 1918 there were more than one hundred organizations pertaining to construction, not one of them represented General Contractors. At a meeting in Atlantic City on July 15, 1918, the Chamber of Commerce of the United States undertook to set up a National Federation of Building Industries. The general contractors were so mistreated, that an Atlanta, Georgia general contractor, Mr. Thomas T. Flagler, along with 26 other contractors, left the meeting and formed their own committee to organize a national association of their own.

In Chicago, on November 20-21, 1918, a nationwide call for general contractors to meet was met with the largest gathering of builders ever seen in one place. One magazine of the day ventured, “contractors have competed with each other so sharply that cooperation seems unlikely.”
How wrong they were, for the cooperation was then, and remains today, the major strength of the Associated General Contractors of America.

Organization had come to the second largest industry in America. Only a prelude to what was yet to be.

In the year 1922, President Warren G. Harding orders the return of American troops from Germany; the Bonus Bill passes the House of Representatives; a teenager is the first diabetic to be treated with insulin; Charles Atlas was selected as the World’s Most Perfectly Developed Man; Chicago Police arrest bathers for exposing arms and legs, calling it indecent exposure; Harold Lloyd and Lillian Gash were best actors and actresses; the New York Giants beat the New York Yankees in the World Series; the heavyweight champion was Jack Dempsey; and an heir to an English Earldom said that American citizenship was greater than the title.

In Florida, the land boom was beginning, the manager form of government began in Miami; Coral Gables was selling lots. Construction was the biggest industry in the area. The first radio broadcasting station opened in Miami, then WFAW, and now WQAM; steamship passenger service inaugurated between New York and Miami; Hialeah was plotted and named; Bayfront Park was constructed from a mud flat on Biscayne Bay. The influence of the construction industry was being felt.

AGC Chapter records show that a group of influential contractors responded to a call from Welton A. Snow and organized the FIRST contractor association in Florida, and ONLY THE SIXTH such organization in the nation, when they created the Miami Chapter of the AGC of America.

Welton Snow, the first president, who also served in 1926, 1927, 1928, and 1929, was assisted on the Board with other charter members including M.R. Harrison, Sr.(the prestigious “Lifetime Achievement” award is named after him), J.A. Sydow, W.D. Jenkins, J.J. Quinn, Ben H. Halsema, E.S. Ewing, C.B. Floyd and C.R. Donathan. These founding fathers made a mark on the community that lives on, not just in memory, but in the structures they built. Those pioneers believed that the organized contractors should be an exclusive group dedicated to certain principles, SKILL, INTEGRITY, and RESPONSIBILITY. They knew that only those that internalized those principals were worthy to be members.

So it is today. The South Florida Chapter of AGC does not accept just anyone who calls himself or herself a contractor. We accept and expect only the best of those who call themselves professional contractors.

Reason 3. WHO WE ARE

Governmental Relations - Our FIRST Responsibility

Contractors have several choices of representation, but only AGC is doing NOW what they need. We represent “Merit Shop” contractors, and “Unionized”. We believe in the free enterprise system that has made America great. Moreover, we have the experience to do both. NO ONE else can say that.

Some organizations say they represent any contractor, and truly mean it. AGC represents only those professionals that ascribe to our abiding principles. Legislators know this. So do bureaucrats. That is why AGC is the source-authority on matters of the industry. When the legislature considered regulatory reform, or local government sought representation for pre-qualification, it was AGC that was consulted. Read the papers, watch the news, listen to radio.
Reason 4. WASHINGTON

Who is most often quoted?

Each year thousands of bills are introduced in Congress. Many of them affect the construction industry. Contractors in South Florida, because they produce nearly 5% of all construction occurring in the nation, can be more vulnerable to onerous legislative proposals. Through our constant vigilance on the Washington scene, the AGC of America, 72,000 members strong keeps all members alert to those issues that impact our industry. The members of the South Florida Chapter of AGC are active to assure that the President, and more importantly, the members of Congress, especially those from Florida, are kept abreast of the position of the industry on each and every bill.

Some of AGC’s Legislative priorities in Congress are:
Market Development, Legislative Activism, A Voice-In Washington, Tax Relief, Member Benefits, Local And National Staff Assistance With DOT And FHWA, Judicial Activism, Competitive Edge, Human Resources And Labor Relations, and Safety.

Recent Priorities include:
- EXPAND INFRASTRUCTURE INVESTMENT TO PROMOTE ECONOMIC GROWTH
- MAKE TAX CUTS PERMANENT
- SUPPORT CHANGES TO TAX POLICIES THAT PROMOTE INVESTMENT, BUSINESS DEVELOPMENT, AND BUSINESS EXPANSION;
- PROTECT AND BUILD ON THE SUCCESSES OF TEA-21 & AIR-21;
- SUPPORT EXPANSION OF FEDERAL DRINKING WATER AND WASTEWATER FUNDING;
- MEET AMERICA’S SCHOOL CONSTRUCTION NEEDS;
- SUPPORT NEEDED ENVIRONMENTAL REFORMS, SUCH AS THE CLEAN AIR ACT, SUPERFUND, AND THE ENDANGERED SPECIES ACT, AND OPPOSE NATIONAL EFFORTS TO IMPEDE GROWTH;
- RESIST EMPLOYER LIABILITY FOR HEALTH CARE DECISIONS;
- PRESERVE JUSTICE FOR CONTRACTORS FACING LITIGATION
- PROVIDE CONSTRUCTION EXPERTISE TO SUPPORT HOMELAND SECURITY, AND
- OPPOSE EFFORTS TO ENACT UNREASONABLE REGULATIONS.

For nearly three decades AGC has been listed as one of the 25 Most Influential Organizations in Washington. Can any other contractor Organization say that?

Reason 5. TALLAHASSEE

Members of the South Florida AGC are represented in Tallahassee by the Florida AGC Council, which is governed by a Board of Directors representing contractors from throughout the state. The recently concluding legislative session proved difficult, with hundreds of bills introduced that affected business and the construction industry.

Again, as in previous sessions, the reputation of AGC as the voice of construction prevailed in nearly every situation and all onerous bills were defeated or amended and several bills that benefit the industry were passed. Among the most important were:

Florida Prompt Payment Act / Retainage

AGC feels strongly, and is on record as supporting, legislation that treats owners, contractors, subcontractors and suppliers fairly. Legislation that caps retainage on public and private projects for contractors must be the same for subcontractors and suppliers.

Indemnification

AGC rejects any legislation that requires the contractor alone to indemnify anyone for their own negligence. It is simply not fair. If owners can require said indemnification for a contractor, then it is only fair that such similar indemnification be passed on to everyone responsible for the project, including the architect, engineer, subcontractor, and others.

Florida Building Code

AGC has been successful in passing amendments to the Building Code bill that protects the public, but also clarifies to the public responsibilities. Among the most notable is the “Affidavit System” of Inspection. This allows a local building department to accept an affidavit from an architect/engineer certifying that plans meet the code, and to issue a building

Reason 6. THE COURTS

The courts recognize us too. We have used the system over and again to protect the rights of our members, owners, subcontractors and the public. We stand ready to assist in any litigation that challenges our fundamental freedoms. In 2003 and 2004, with no help from any other organization, we initiated a suit against the State of Florida for their discriminatory policies. We won. Now, state projects will not be bound by “quota-system” policies. As we did in Miami Dade, we
permit based on that affidavit. We continue to oversee the implementation of the code, making sure that it is truly “uniform” both in text and implementation by enforcement agencies. A number of unresolved issues remain in the legislature relating to the Florida Uniform Building Code, including product review, appeals procedures, and high velocity wind load zone rules. AGC will be there, representing the interests of members.

**Workforce Development - Apprenticeship/Illlegal Immigration**

Issues of concern to the AGC, including the elimination of on-the-job training funding and fee-waivers for apprenticeship programs, were addressed and eliminated from legislation in previous sessions. Also eliminated were provisions to transfer apprenticeship programs from school districts to community colleges exclusively. We are now bracing for the upcoming battle to restrict all but “union-based” apprenticeship programs. We continue to fight onerous illegal immigrant legislation that puts all the burden of responsibility (and penalties) for hiring illegal immigrants on contractors, yet contractors can only determine citizen status by federal records.

**Unlicensed Contractors**

Only AGC acted in a lawsuit to undo an injustice when a court decided that an owner need not pay a contractor (and subsequently subcontractors) when one subcontractor let expire, or did not renew, appropriate licenses. AGC successfully ushered a bill through the legislature alone, to undo this misjustice. AGC was the author of a bill to increase the penalty for unlicensed contracting, upon a second offense, to a third degree felony.

**Privatization of Plan Review and Inspection**

When so many others just complained about the costs of delays in plan review and inspection from government agencies, AGC did something about it. As stated, only AGC led the fight for progressive legislation, first in Miami-Dade County, and then in the Florida Legislature, that recognizes the value of privatization of building plan review and construction inspection. Often overworked and sometimes under-skilled plan-reviewers and building inspectors cannot do the job, causing tremendous delays. Today’s rapidly changing high tech environment demand that the highest level of plan review and inspection be conducted by those with the most competent abilities. Thanks to AGC, we now have an alternative for owners that reduces cost and time in plan review and inspection.

**Statute of Repose**

For years, many complained that the fifteen year Statute of Repose (statute of limitation of liability) was excessive and insurance would not cover the liability. Some organizations claimed “to be working on it”, but it was AGC that sponsored and had passed a 33% reduction in the limit of liability for contractors in 2006, saving contractors millions in premiums and five years in liability.

**Crane Safety**

For several years AGC supported a state-wide Crane Safety Law, certifying crane operators and inspectors according to nationally recognized standards. This issue was finally resolved in the 2012 session, and Florida joins dozens of other states with a comprehensive crane safety statute.

**Other Issues We Are Working On In Florida**

We never quit defending the construction industry and contractors. It is the cornerstone of our mission. Recently, we have been deeply involved in legislation related to:
- Property Tax Reform as it affects commercial construction
- Public Entities Self-Performing Construction Work
- Purchase of Construction Management Services by the State
- Lien Law
- Licensing and Local Disciplinary Actions
- Modernization of Public-Private Partnerships Statutes
- Unemployment Tax reduction
- Immigration Enforcement
- Economic Development/Workforce Housing
- Certificates of Insurance
- Unlicensed Contractors
- Construction Contract Indemnification
- Condominium Warranties/Conversions
- Lender Liability for Payment
- Requiring Public Bid Openings
- Streamlining Payment on Public Projects
- Worker’s Compensation Reform
- Surety Bonds
- Sales Tax on Construction Materials

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Reason 8. EDUCATION

Educating the Industry - CEU

Continuing Education

For decades, we have held seminars for the Florida Continuing Education Unit program. In 2010 we launched our “on-line” CEU classes covering all 14 required credits. The costs are very reasonable. We conduct “webinars” with some of the best instructors from the private sector, universities and government. Long before any other industry association purported to provide educational programs, AGC was there. While far too many “educational providers” have been perpetuated by loose Continuing Education licensing laws, AGC is still the leader in providing expert, knowledgeable and up-to-date education for members who need to meet their statutory requirements. The South Florida Chapter of AGC has a history of providing its members and their employees with some of the best quality educational opportunities in the industry. For example:

Supervisory Training

The AGC of America “Supervisor Training Program, one of the most acclaimed programs of its kind in the world, is a featured series of programs training the construction leaders of tomorrow. Involving over 250 hours of on-line and some classroom instruction, the course takes students through nine separate units, combined to provide the most comprehensive supervisory training program available in the world. STP is available “on-line”, so no job-time is lost. Students from all over the globe, including Russia have enrolled in the program. To date, we have trained several hundred students.
Apprenticeship Training
Each year the AGC Carpentry Apprenticeship Program trains students in an intensive course to prepare them to join the trade workforce as Journeymen Carpenters. Graduate levels are among the highest in the state apprenticeship program and many, many, graduates have gone on to become supervisors, project managers and some have become licensed contractors on their own.

Our curriculum has been modified to be specific to the heavy construction industry. We work with real plans (not books about plans) of local buildings actually built by the superintendent who teaches the class. We have a very strong safety awareness program in which the students interact with the teachers on a nightly basis.

We have eliminated the “fluff” from our carpentry textbook and spend more time on the things that really matter. We spend a considerable amount of time on math and estimating, not because our students are going to be estimators, but because it makes them smarter!

All of our teachers are construction superintendents with some of the best General Contractors in Florida and most have graduated from a carpentry apprenticeship program and have completed college level classes in construction.

Most apprenticeship training costs are paid for through a contract with Broward County Schools and the State of Florida, thus there is no cost to the student and only minimal costs to the contractor-sponsor. The contractor-sponsor pays only $350 per student enrolled and their book costs. Apprentices receive credit for working on the job and for related classroom training. We are proud that our program is offered in a bilingual format, accommodating the cultural backgrounds of our community. Our six-semester curriculum features the following: General Carpentry, Basic Mathematics, Plan Reading One and Two, Advanced Carpentry Techniques, Intermediate Mathematics, Plan Reading Two and Three, Basic Estimating, Principles of Leadership, Safety, and Career Motivation. Each student also receives the following certifications and training:

- OSHA 10 Hour Safety Card
- OSHA Scaffold Classes
- Red Cross CPR/Emergency Training
- Asbestos Training
- Welding Training
- Forklift & Lull Instruction
- Hilti DX Card
- Fire Stop Techniques
- Concrete Designs
- Roofing Systems
- Plan Review
- Plywood Properties
- Various Construction “Systems”

Career Academies
Graduation rates in Miami Dade and Broward County schools hover around 60%. Yet in construction “Career Academies” that graduation rate regularly exceed 90%. To AGC, this means that more construction “Career Academies” are needed to get “drop-outs” interested in really getting an education. That is why Chip Reid, past-president of AGC has embarked on an ambitious project to dramatically increase the number of Career Academies in Florida, particularly in South Florida.

ACE Mentoring
The ACE Mentoring Program is a national program to increase the interest, awareness and participation of young people into the construction industry, Architecture, Construction and Engineering. Through the leadership of Chip Reid, the program now has roots in South Florida. With many contractors, engineers and architects expressing interest, the industry can not only get more young people into the industry, but help alleviate the tragic depletion in the construction workforce.

Reason 9. LEADERSHIP DEVELOPMENT and YCF
Leadership Development
Few other construction groups have provided more nationally recognized industry leaders than AGC. From 1956 Nation-
al AGC President Frank J. Rooney and still today, South Florida contractors are developing the construction leaders for our nation into the future. We train those leaders with many different programs, including the nationally recognized “Leadership Development Conference”.

**YCF – Young Constructors Forum – Developing Future Leaders**

The YCF functions as a forum in which anyone can network, socialize, and exchange ideas on issues facing mid-career construction professionals. The YCF is open to all interested members without the need of a formal appointment process. To ensure direction and focus, the YCF has a steering committee, a chair and vice chair. The steering committee membership rotates on a regular three-year basis, taking into account geographic and industry issues.

**YCF Purpose & Goals:**
- To be an open forum to exchange ideas.
- To be an entry vehicle into AGC to promote new member involvement.
- To foster a strong network among YCF peers.
- To create and promote industry innovation.
- To discuss the most important issues and provide feedback to AGC leadership.
- To help structure AGC for the future.

**Building Green**
The AGC has been at the forefront of Building Green Technology, hosting the first large-scale panel of Building Green experts in the industry, including engineers, architects and contractors who have been personally involved in the process. The AGC boasts the first Platinum LEED certified contractors in South Florida.

**BIM Technology**
AGC hosted the first contractor Building Information Modeling program in South Florida and continues to offer courses on this emerging technology.

**Reason 10. GET CONNECTED**

**Your Business is Our Business**

**Networking**
The South Florida AGC provides a number of important networking opportunities for General Contractors and their associates to take advantage of.

Except for the Summer months, when seminars, training classes, etc. we have facility, or at contractor offices. Chapter Dinner Meetings are preceded by a reception and mixer, where general contractors get to know each other. Each meeting features a program industry. We have hosted 200 and more Legislation, Florida Building Code, Labor and Business Opportunities, mold litigation, Our guest speakers have included past-MDCPS and SBBC Superintendents, Commissioners, Area OSHA Director, Parliamentary Members, Florida Legislators and many others.

**AGC WANTS YOU!**
Outings - Networking

Golf Outings
Each year the AGC and the YCF each sponsor golf outings. In the Spring YCF holds it tournament that benefits charities. Each fall, the Chapter sponsors an industry-wide golf outing at one of the area’s most prestigious courses. This event draws hundreds of players from throughout the industry, contractors as well as associates and guests.

Fishing Tournament
Each winter the YCF and AGC join forces with Tourney sponsors a Fishing Tournament with thousands of $$$$ in prizes.

Reason 11. JOINING FORCES

Cooperation - Liaison with Affiliated Groups
The Chapter actively seeks to increase the lines of communications and networking possibilities with affiliated groups. We hold joint meetings with the Engineering Contractors Association, the Florida East Coast AGC, and the American Institute of Architects. We have cosponsored a number of seminars of mutual interest with AIA and other groups, and many more are planned. We have joined forces with CASF several times in court actions and safety fairs and seminars.

Reason 12. INFORMED

Communications

South Florida Constructor
In the fall of 2012 we launched a new on-line publication, the South Florida AGC NEWSWIRE, as the official voice of the AGC. Besides providing news about the industry, the publication has in-depth profiles of both general contractor members and associate members. Of interest of course to associates is advertising, and the rates for South Florida AGC NEWSWIRE are about half that of other construction association on-line publications.

Webpage - sfagc.org
Under constant updating, the South Florida AGC homepage, sfagc.org, is an inter-
active vehicle providing timely information about the chapter and the industry, it provides outstanding networking opportunities for associates and GC’s. It links to the national AGC and the Florida AGC Council, as well as many important sites in South Florida.

**Weekly Legislative Updates**

In addition to providing you to a website to check on important industry legislation, WE send you weekly updates via email during the important Florida Legislative Sessions. You can choose to read and react or erase. We also have weekly legislative conference calls during the legislative session, available to all members.

### Reason 13. SAFETY

**OSHA**

The South Florida AGC has been working with OSHA, both locally and nationally to reduce the construction accidents and fatalities that haunt the construction industry. With the signing of the AGC/OSHA Strategic Partnership, things have changed for the better. The program involves three levels of participation, each with increased responsibility by the contractor, but each with increased benefits. The program is state-wide and is recognized by all OSHA Area Offices in Florida.

**Safety Committee**

The SFAGC Safety Committee is among the largest in the nation, and each month attracts 40-50 safety professionals to their monthly meetings. The committee conducts seminars with special guests at each meeting and conducts other seminars for the entire industry during the year.

**Safety Fair and EXPO**

Now in its eighth year, this annual event has trained thousands of construction personnel on many areas of construction safety. ALL FREE, (including lunch and gifts certificates to those taking a minimum number of hours of classes) thanks to its many sponsors.
Reason 14. SERVICES AND PROGRAMS

Documents - AGC Contract Documents
As part of its commitment to provide quality services and products, AGC publishes an expansive array of standard form contract documents and related materials that address the different tiered relationships and project delivery approaches found in today’s construction environment, such as general contracting, subcontracting, program management, construction management, and design-build. AGC’s Contracts and Construction Law area provides a single source for construction contract knowledge within AGC for all building methods. AGC also endorses ConsensusDOCS™. ConsensusDOCS is the new voice of the industry. Built by consensus for the best interests of the project, ConsensusDOCS™ has 21 participating organizations that represent Designers, Owners, Contractors, Subcontractors and Sureties. The groups worked together to draft contracts that are in the best interests of the project, rather than representing one association’s constituency.

Signage
What emblem of the construction industry is more recognized than AGC? From our many safety signs to our trespasser warning signs (available in vinyl or aluminum) we have signs that are noticed. Of course we can customize all signs with member information and logos.

Governance
A Board of Directors, elected by the members, guides the South Florida AGC. The board is comprised of the Officers, President, First Vice President, Second Vice President, Secretary/Treasurer and Immediate Past President, (all of whom must be General Contractors), and seven other contractor Directors, along with two Associate Directors.

Committees
Education - Responsible for planning and executing all educational programs, seminars, Chapter Dinner Meetings and other educational events.
Membership Services- Responsible for overseeing AGC membership services and affinity programs, Membership and Leadership development programs
Safety- Directs the AGC Safety Program, OSHA C.H.A.S.E. Partnership Program, conducts the annual Safety Fair and EXPQ, and all other safety-related programs.
Legislative- responsible for Government Relations efforts and the national, state and local level.

Reason 15. OUR PLEDGE TO YOU
Make no mistake about it... we do not represent every contractor, nor those that call themselves contractors. We are after all the AGC... and that means a lot with all that know the construction industry.

Only contractors who have been engaged in the business of contracting for two or more years prior to application, are State licensed, have an established reputation of SKILL, INTEGRITY, and RESPONSIBILITY, and who agree to abide by our bylaws and “Code of Ethical Conduct, as described here, are considered for membership. Associate applicants likewise must agree to maintain high business and ethical standards that befit the honor of the industry.

Our Code of Conduct Since 1922

“The Associated General Contractors of South Florida realizes the vital impact the construction industry has upon the well-being, comfort and safety of the entire public, and this awesome role requires professional responsibility founded upon honor and trust.
This responsibility requires, among other things, that we seek to improve construction methods, management and service, to eliminate uneconomical and improper practices, and to build responsibility throughout the industry.
It surely cannot mean less than the establishment of construction service which will give to the investing public an assurance of skill and faithful performance.”

-Code of Ethical Conduct
Officers and Directors 2014-2015

Officers:
President
Mike Taylor
Current Builders
First Vice President
Geoff Bunnell
Current Builders
Second Vice President
Bruce Moldow
Moss & Associates
Secretary/Treasurer
Vick Crespin
KVC Constructors
Immediate Past President
W. Robert Miller
First Florida Building Corporation

Directors:
General Contractor Director
Carlos Mena
Arellano Construction Company
Alexis Leal
MCM
General Contractor Director
Albert Lopez
General Asphalt Company, Inc.
General Contractor Director
Bruce Capon
Balfour Beatty Construction
General Contractor Director
Craig Overholt
Overholt Construction Corporation
General Contractor Director
Jay Fraser
Turner Construction
General Contractor Director
Dr. Daniel Whiteman
Coastal Construction
Associate Director
Tomas Carmelo
Tarmac America
Associate Director
Brandon Beane
Coastal Construction
Presidential Appointee
Scott Trethewey
AON Insurance

Ex-Officio:
Executive Vice President
Leonard D. “Len” Mills
South Florida AGC
General Counsel
Gary M. Stein
Peckar & Abramson
Financial Counsel
Emilio Alvarez
E. F. Alvarez
Young Constructors Chair
Emily Brittingham
Coastal Construction
George Hart
Formcrete, LLC
Without the AGC....

- There would be no voice for commercial CONTRACTORS in Washington, Tallahassee or our local communities
- There would be no comprehensive and expansive information gathering center with which to inform the construction community and disburse information to advise it of current events affecting them, no comprehensive contract documentation system favoring CONTRACTORS
- There would be no collective force to make known the needs of America’s second largest industry such as safety, education, environmental reforms, and the thousands of issues
- There would be no forum wherein the commercial CONTRACTORS can exchange views and positions, to reconcile differences with owners, subcontractors and suppliers from a leadership position
- There would be no 90 years plus experience and expertise to voice those views and positions to the media and other entities
- There would be no focal point for social gathering of the construction community wherein an exchange of ideas and services may take place
- There would be no political voice to keep Congress and the President aware of the industry’s knowledge on legislative action and needs, no one that has been on the list of “25 Most Influencial Voices for over twenty-five years
- There would not be a nationwide membership of over 32,000 firms and a network of 96 chapters, by far the largest commercial construction organization in the United States
- There would be imitators, as there are now, but none with the strength and stability as AGC

In the end, there would be no effective, committed, respected, commercial construction organization in the country.
Application for Membership

(All applications for membership must be approved by the Board of Directors.)

Date of application: ______/_____/______  AGC Sponsor: ____________________________
Name of Firm: ________________________________________________________________
Mailing Address: __________________________________________________________________
Street Address: __________________________________________________________________
City: __________ State: __________ Zip: __________
Phone: (______)_____ Fax: (______)_____ Email: ________________________________

Primary Contact: __________________________ Email: ______________________________

Name of Owners/Officers:  Title or Position:  License Number (if applicable):
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________

Work completed recently in this local area: ____________________________________________

Types of work performed:  ___ Building  ___ Highway  ___ Heavy  ___ Utilities  ___ Industrial

What is your firm’s labor policy? (General and specialty contractors please respond.)
☐ Open Shop, that is without collective bargaining agreements on all work.
☐ Open Shop on part of the work and collective bargaining on part of the work.
☐ Collective bargaining on all work.

Was the Firm ever a member of the AGC under its present name or any other name? Circle one:  YES  NO
If YES, where were they members __________________ and what was their name _________________________

References: If applying as a General Contractor, both must be owners. If Associate, both must be General Contractors
Name: ____________________________ Telephone: (______)______
Name: ____________________________ Telephone: (______)______

If approved, members must adhere to the Code of Ethical Conduct:
“The Associated General Contractors of South Florida realizes the vital impact the construction industry has upon the
well-being comfort and safety of the entire public, and this awesome role requires professional responsibility founded
on honor and trust. This responsibility requires among other things that we seek to improve construction methods,
management and service, to eliminate uneconomic and improper practices and build responsibly throughout the
industry. It surely cannot mean less than the establishment of construction service which will give the investing public
an assurance of skill and faithful performance.”  CODE OF ETHICAL CONDUCT
Application for Membership

INDICATE THE APPROPRIATE MEMBERSHIP CATEGORY BELOW:

<table>
<thead>
<tr>
<th>General Contractor Category</th>
<th>Construction Volume</th>
<th>Annual Dues</th>
<th>Monthly</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning contractor</td>
<td>Under $2,000,000</td>
<td>$1,000.00</td>
<td>$85.00</td>
</tr>
<tr>
<td>* Small volume contractor</td>
<td>$2,000,000 To 4,999,999</td>
<td>$2,000.00</td>
<td>$170.00</td>
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<tr>
<td>* Intermediate volume contractor</td>
<td>5,000,000 To 9,999,999</td>
<td>$4,000.00</td>
<td>$340.00</td>
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<tr>
<td>* Medium volume contractor</td>
<td>10,000,000 To 19,999,999</td>
<td>$6,000.00</td>
<td>$510.00</td>
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<tr>
<td>* Large Volume Contractor</td>
<td>20,000,000 To 44,999,999</td>
<td>$8,900.00</td>
<td>$765.00</td>
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<tr>
<td>* Operative Contractor</td>
<td>45,000,000 and over</td>
<td>$9,900.00</td>
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<td>Non-home Contractor</td>
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<td>N/A</td>
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<tr>
<td>Engineering Contractors</td>
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**Associate Members:**

<table>
<thead>
<tr>
<th>Specialty Contractors</th>
<th>Annual Dues</th>
<th>Monthly</th>
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<tr>
<td>NA</td>
<td>$1,000.00</td>
<td>$85.00</td>
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<tr>
<td>Suppliers</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Professional Affiliates</td>
<td>N/A</td>
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</tr>
</tbody>
</table>

**New members in ONLY these categories receive a first year discount of 50%.

Business Classification

Please list at least one NACIS Classification for your company

<table>
<thead>
<tr>
<th>Building Contractors:</th>
<th>Highway Contractors:</th>
<th>Municipal/Utility Contractors:</th>
<th>Heavy/Industrial Contractors:</th>
</tr>
</thead>
<tbody>
<tr>
<td>23331 Manufacturing/Industrial</td>
<td>2341 Highway/Bridge/Street</td>
<td>23491 Water/Sewer/Pipes</td>
<td>23402 Power/Communication</td>
</tr>
<tr>
<td>23332 Commercial/Institution</td>
<td></td>
<td></td>
<td>23483 Industrial Non-Building Structures</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Specialty Contractors:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2351 Plumbing/Heating/Air Conditioning</td>
</tr>
<tr>
<td>2352 Electrical</td>
</tr>
<tr>
<td>2354 Masonry/Stone</td>
</tr>
<tr>
<td>23542 Drywall/Plaster/AcousticalInsulation</td>
</tr>
<tr>
<td>23543 Tile/Marble/Terrazzo/Mosaic</td>
</tr>
<tr>
<td>23551 Metal/Aluminum</td>
</tr>
<tr>
<td>23552 Metal Fabrication</td>
</tr>
<tr>
<td>23562 Roofing/Insulation</td>
</tr>
<tr>
<td>23571 Concrete</td>
</tr>
<tr>
<td>23591 Structural Steel</td>
</tr>
<tr>
<td>23592 Glass/Glazing</td>
</tr>
<tr>
<td>23593 Excavation</td>
</tr>
<tr>
<td>23594 Trenching/Installation</td>
</tr>
<tr>
<td>23595 Building/Equipment</td>
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<tr>
<td>23596 Building/Equipment</td>
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<tr>
<td>23610 Building/Equipment</td>
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<tr>
<td>23611 Building/Equipment</td>
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</tbody>
</table>

The company makes application for membership in THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA and THE SOUTH FLORIDA CHAPTER OF THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA on the basis of the foregoing statements. The company certifies that the foregoing statements are correct, and agrees if elected to membership that in accepting the privileges it will also accept the obligations of membership; that it will be governed by the Articles of Incorporation and Bylaws of the South Florida Chapter of the Associated General Contractors of America as long as a member, and furthermore agrees to promote the objectives of the Association.

The dues are payable monthly. General contractors select a dues bracket based on the previous year's sales volume, subject to review and approval by the Board of Directors. A general contractor that is a home chapter member of another AGC Chapter pays non-home dues in the South Florida Chapter. The undersigned affirms that he/she subscribes to and will uphold the Associated General Contractor's ideals of Skill, Responsibility and Integrity.

(Signature)          (Title)          (Date)

Membership Application – Page 2
Revised by Board Action 2012